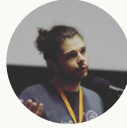


Avraam Mavridis



Engineering Manager with 8+ years of leadership experience and 13+ years in the tech industry, specializing in scaling distributed systems and building AI-powered products. Experienced in leading high-performing engineering teams, driving technical strategy, and delivering reliable, large-scale platforms in fast-paced environments.

CONTACT

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WORKING EXPERIENCE

Hive

Engineering Manager

Berlin · December 2024 - Present

Tech stack: Typescript, React, NodeJS, Ruby On Rails, AWS, K8s, Postgres

- Technical lead and manager of two teams (pre-purchase & post-purchase), 8 engineers and 3 data scientists.
- Executed end-to-end high impact projects like product exchanges using AI embeddings.
- Directed the development of a personalized Customer Portal, building an end-to-end campaign workflow featuring AI-powered naming suggestions and audience targeting.
- Led end-to-end the implementation of a new AI product for Shopify that uses bandit models to optimize merchants' stores.
- Implemented various extensions to the integrations between the core platform and third party tools like Gorgias and Klaviyo.
- Propelled excellence and developer productivity, achieving a 50% reduction in merge times while scaling peer reviews by 60%.

Klarna

Engineering Manager

Berlin · August 2021 - October 2024

Tech stack: Typescript, React, NodeJS, Go, AWS, Microservices

- Hands-on manager of two engineering teams (8-9 members), promoting technical excellence and innovation across various projects.
- Orchestrated key strategic integrations, notably between Airbnb and Klarna for checkout APIs, and Stripe and Klarna for promotional widget APIs.
- Architect the implementation of RAG pipeline with Orama Search for the Klarna public docs
- Led the implementation of Klarna Deals within partner websites' promotional widgets, significantly amplifying engagement and conversion rates.
- Drove the annual performance evaluation process, streamlining coordination among Engineering Managers.
- As part of a cost reduction effort in the domain, I directed a project that resulted in 50% reduction of my teams' infrastructure cost.
- Collaborated closely with external partners, providing active support on their requests, both technically and non-technically.

Marley Spoon

Engineering Lead

Berlin · August 2018 - July 2021

Tech stack: Typescript, React, Ruby on Rails, K8s, AWS

- Managed a dynamic team of 5-6 full-stack developers, overseeing project completion from conception to deployment, ensuring high-quality standards and seamless collaboration.
- Served as the technical lead for a pivotal internal product, leveraging Ruby on Rails for backend solutions and React for frontend development that allowed the company to scale its offering and challenge the competition.
- Participated actively in the hiring process for various teams, playing a crucial role in identifying and recruiting top-tier talent to drive the organizational growth (from 16 to 60 engineers).
- Oversaw the support process within the engineering department for over a year, ensuring efficient resolution of issues and maintaining operational excellence across teams.

Raisin GmbH Senior Software Engineer	Berlin · September 2017 - August 2018 Tech stack: Java, Spring Boot, Typescript, React, AWS
MYCS GmbH Full Stack Software Engineer	Berlin · September 2017 - August 2018 Tech stack: NodeJS, Typescript, React, AngularJS, AWS
Sociomantic GmbH Software Engineer	Berlin · January 2016 - January 2017 Tech stack: NodeJS, Typescript, React, BackboneJS, AWS
MYCS GmbH Junior Full Stack Software Engineer	Berlin · January 2015 - January 2016 Tech stack: NodeJS, Typescript, React, AngularJS, AWS
EPIC Companies / Discavo Junior Full Stack Software Engineer	Berlin · January 2014 - October 2014 Tech stack: Java, Scala, AngularJS, AWS

EDUCATION & CERTIFICATIONS

Linköping University	Master of Science (MS) Computer Science Sweden
Blekinge Institute of Technology	Master of Business Administration (MBA) Business Administration & Management, General Sweden
Aegean University	Diploma Information and Communication Systems Engineer Greece

CERTIFICATIONS

AWS Certification, Solutions Architect
AWS Certification, AI Practitioner

LANGUAGES

English, Professional · German, Basic · Greek, Native

LINKS

Personal Website · www.avraam.dev
Github · github.com/AvraamMavridis
Linkedin · www.linkedin.com/in/avrmav/
Recommendations · linkedin.com/in/avrmav/details/recommendations

SIDE PROJECTS

Lore avraam-mavridis.github.io/lore/	A Reasoning Engine for Code. · Create a high-context repository where AI agents don't just read your code, they read the minds of previous developers and agents who worked on it.
DrySky www.unusu-al.rocks/drysky	Fluid monitoring for children · Comprehensive tracker that helps families understand patterns, celebrate dry nights, and share progress with healthcare providers.